

An Overview of TAMS

Complete management of Clients and Suppliers.

Client Management for corresponding with and reporting to contacts across multiple locations.

PBX and VAR Contact info for each location.
Drag-n-Drop Contacts from Outlook.

Line and Cell Phone inventory for each location (including electronic importing of Phone Numbers, Descriptions, Cost Center, etc...)

Service History for each line/cell phone including:

- Baseline plan data
- Optimization changes
- Billable duration of changes

If multiple optimizations are made over time, it tracks the duration of each billable change independently.

Supplier Plan data including:

- Monthly Plan fees
- Per-minute / Per-call rates
- Billing increments
- Calling Allowances
- Minimum spend requirements
- Fed, State and Local Taxes and Fees

Supplier Account Management for tracking:

- Contract Parameters
- Account Rep contact info
- Online billing access
- Repair Trouble Ticket status
- Monthly invoice data

Electronic import of invoice data with Auto-Audit.

Journaling of activities with time logging & status.

Call Detail Record analyzer for determining rates.

Cell Plan Optimizer for shared cellular pools.

TAMS manages costs for:

LandLine Services:

- Local Service
- Local Toll
- Long Distance (including International)
- Toll Free
- Ancillary Features, such as:
 - = Caller ID
 - = DSL / Internet
 - = inside wiring maintenance
 - = etc...
- One-Time Credits / Charges

Cellular Services:

- Peak / Off-Peak / Mobile-to-Mobile
- Pooled Data & Voice Plans
- Rollover-minutes Plans
- Messaging (TXT, Picture, International, etc...)
- Data Plans
- International LD & Roaming
- Ancillary Features, such as:
 - = handset insurance
 - = Ringtone downloads
 - = etc...
- One-Time Credits / Charges

The Work Products it produces include:

- Technical Analysis reports / graphs showing:
 - = Usage profiles and trends
 - = Inter-Location calling
 - = Account or Cost Center-based costs
 - = Most Expensive Routes
- Client Inventory
- Baseline vs. Optimized analysis reports for Recommendations with estimated savings
- Supplier Quotes for Local & Long Distance
- Service Change Orders for implementation of approved changes
- Cost-Savings Invoices
- Form letters for client correspondence; Letters of Authorization, Service Agreements, etc...
- ...and Many More.

TAMS



Telecom Analysis & Management System

by Telecom Software Solutions, LLC

TAMS is a tool designed specifically for telecom consultants focused on Telecom Expense Management. It is a centralized repository for telecom consulting firms to use for tracking and managing all of their clients in one place. Its primary functions are to identify ways to reduce client costs, generate savings proposals to clients, place change orders with telecom providers, track the savings resulting from the changes and to bill clients for savings on a contingency-fee basis.

TAMS was designed by telecom consulting professionals which know and understand the needs and challenges of managing multiple clients with multiple locations and multiple types of services across multiple supplier accounts with a variety of pricing plans. Furthermore, TAMS was built by a team of software development experts with decades of experience delivering high-quality, robust software with user-friendly interfaces that afford flexibility and maximize productivity. No other tool is so specialized in meeting the needs of the TEM telecom consulting professional.

Additional Information About TAMS

TAMS Testimonials and Endorsements

"Prior to TAMS, I used an array of Excel spreadsheets to manage clients and their telecommunication configurations and costs. The need to track discrete configuration changes in terms of time and cost was complex and tedious but critically important for projecting reliable cost savings as well as performing accurate accounting of real savings.

I now rely on TAMS to manage all this information. Its design has allowed me to record and manage all necessary client, service provider and configuration information in a consistent, efficient and reliable manner.

The design of the application is well thought out and balances structure with flexibility. While it is sophisticated enough to accommodate the wide range of complex situations presented by customer needs and provider solutions, a simple scenario can be captured in a straightforward way.

In a short time, with no training, I have become proficient with TAMS and now benefit from significantly improved productivity as well as superior quality in my product and service. I continue to learn different ways to use TAMS and am impressed with its ability to provide different degrees of 'fidelity' in capturing and analyzing costs. As I become more expert in my use of TAMS, I look forward to continuing to improve my productivity and product even further."

Rick Wall

Abilita - New York City

I'm writing to express my satisfaction with both your company and product. We implemented TAMS in August of this year since then have been able to document the following improvements to our business:

- 12% increase in month to month revenues. TAMS calculates all of the savings that should be included in our fees accurately. Prior to implementation all of our billing was accomplished through manual efforts. We were not billing for those additional savings created with lower taxes, fees, surcharges, and the minimum and fractional billing of usage. TAMS made this easy and PROFITABLE!!! This improvement alone not only justifies the investment but actually generated triple the monthly software cost in additional revenue.
- 75% decrease in time to create invoices. We are currently billing about 60 clients each month. Prior to implementation billing required about 2 full days to produce the statements and bill our clients. That time has been reduced to about 4 hours for the same work. This productivity gain translates into a return of about 150 hours annually that we have redirected to our sales and client care activities.
- Analysis and recommendation productivity gains. Analysis and recommendations must be completed and returned to the client in a timely fashion. TAMS has enabled us to complete analysis and produce accurate recommendations much faster. This translates into a lower labor cost per client and a reduced time to client billing for our firm.

We appreciate your customer care and excellent technical support. Above all, we really appreciate the fact that you listen to our requirements and produce the solutions we need to manage our costs and increase our sales and revenue.

Wayne Sos, President
WayComm Consulting, LLC

Supplier Plans

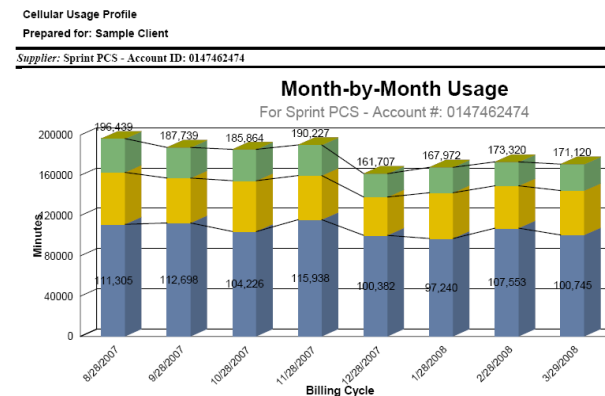
The screenshot shows the 'Supplier Plans' window in TAMS. It displays details for a plan named 'Bell South Local Service'. Key fields include Plan Name, Plan Description, Service Type, Plan Fee, Minimum Usage, and various tax rates. A table at the bottom lists charges such as Billing Minimum, Billing Increment, Line Charge, Usage Allowance, and 911 Fee.

Local Service	Local Toll	Long Distance	Inbound Long Distance
Zone 1	0	0	0
Zone 2	0	0	0

Client Accounts

The screenshot shows the 'Client Accounts' window in TAMS. It displays details for a client named 'Penny Central'. Fields include Client Name, Service Account, Supplier, Account #, Description, Acct Rep Name, Acct Rep Phone, LOA Sent Date, CSR Requested Date, Contract End, Traffic Study Requested, and Service Acct Notes.

Usage Profiles / Trends



Report Viewer

The screenshot shows the 'Report Viewer' window in TAMS. It displays a report for 'Six Locations'. The report includes a tree view on the left with categories like 'Optimized Expenses' and 'Baseline Expenses'. The main area shows a list of expenses with columns for 'Supplier' and 'Amount'.

More info is available at www.tamscentral.com